Job Title: Field Mobilizer  
Location: Multiple locations (Bangalore, Lucknow)  
Division/Department: People, Culture & Learning  
Reporting Manager: Community Development Manager  
Working days: Sunday to Thursday

About the Company:  
Pollinate Group, an award-winning organization, empowers marginalized women as microentrepreneurs to reduce poverty, advance gender equality, and increase access to renewable energy. As a team, we're growing and making an impact. For the world's most neglected communities, we empower women as leaders of change by distributing clean energy products that improve health, save time, and save money.  
Find out more at www.pollinategroup.org

Job Summary

This role involves working in the field with local, underprivileged communities to improve their lives through greater awareness of alternative products, and mobilizing people from communities.

In this role, you will be a single point of contact for all Suryamukhi recruitments, training, compliance and development activities. This role will report to the Head of People and Culture and will require extensive travel across all our slum communities in the city. May require travel to other cities based on need.

You should possess good customer service and communication skills in the local/regional language for this role. This role requires you to travel extensively in the territory allocated to you.

You should be self-motivated and driven to make an impact in the community you serve.
Roles & Responsibilities

- Confirm Suryamukhi recruitments in the city along with onboarding activities for the Suryamukhis
- Maintain working knowledge of all Suryamukhis and Communities of the city and build relationships with community members as a representative to assist Suryamukhis & Area Managers
- Responsible for planning, organizing and implementing community campaigns and Educational hive events - bring new changes and the way pollinate is represented during these campaigns
- Conduct various surveys (Baselines, satisfaction, exit, impact, customer and product) of Suryamukhis for internal purposes and future references
- Responsible for conducting Training and refresher training programs in the region and meet the SLA’s and program deadlines
- Analyse and report Suryamukhi competencies every quarter and train Suryamukhis continuously in the field on the competencies
- Support and train Sales team/Operations teams on training or supporting Suryamukhis in the field
- Analysis and continuous support for low performing Suryamukhis or on the verge of dropout in the field
- Record and report all the field activities data in your city on a continuous basis
- Pro-active reporting of all the fallouts in community with respect to recruitment, stocks, profit distribution, etc.,
- Support in informing and distribution of product flyers, posters, banners, brochures or any marketing material along with translations if required
- Engage or support in external trainings or awareness sessions conducted in communities through channel partners

Job Description, Field Mobilizer
Key selection criteria

- Fresher or experienced candidate with a maximum of 2 years of work experience
- Willingness to travel to the slum communities and interact with people
- Passion for social business, renewable energy, women empowerment and dedication to transforming the lives of the poor.
- Ability to work without supervision in a start-up, fast-paced, result-driven environment
- Good problem solving and planning skills
- The ability to collaborate, communicate and attention to detail is a must in this role

Desirable

- Proficient in MS Office Tools
- Hands-on experience working with CRM Tool
- Knowledge of multiple regional languages

What we provide

- A Great sense of purpose in working for a social organization.
- Seeing the transformation in the lives of those we work with can be very rewarding.
- Collaboration with teams in multiple countries, open to learning.
- Aspired to be a part of the team who aims to "Empowering lives sustainably."

How to apply?

To apply for this role please send your CV to people@pollinategroup.org and fill in the candidate information form.

Here is the link: https://forms.gle/YJ14QtjtAp6a5Yye7

What follows next?

Someone from our recruitment team will get in touch with you in the next 3 to 5 days should your CV and Candidate information form meet our requirements.

There will be two rounds of interview and as part of the interview process, you will be asked to visit one of the communities and share your experience.